



INTERNACIONAL DE PROYECTOS Y CONCESIONES®

BROCHURE



INTERPROC

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CORPORATE

Internacional de Proyectos y Concesiones® is a private company dedicated to: Design, Manage and Build all kinds of businesses, mainly Real Estate, Construction and Industrial projects. Established in 2004 and with a solid presence in the European Common Market and International. We aim to be a reference in the promotion and execution of any type of infrastructure and services, public or private. For this reason, we are at the forefront of knowledge, applying the latest technologies and scientific advances. Our work seeks the perfect balance between profitability and technique, for the well-being of human beings and their environment. We are an entrepreneurial group that adapts to the needs of the market, seeking niches that allow us stability and sustained growth.

Our know-how has allowed us to maintain a business trajectory in constant growth. We base our corporate management on the development of methodologies and procedures that allow us to work with quality and efficiency. The dynamic management in the control and monitoring of projects allows us to anticipate possible deviations in the deadline or cost, taking corrective actions that minimize their impact.

- Our corporate culture is focused on meeting the needs of our clients.
- Knowledge is the value we add to the project.
- Thought precedes Action.
- Doing things once and well.
- Our goal is to optimize the project.
- Things done well with proper control.
- For a business to be ideal, both participants have to win "Win to Win".
- For a project to be ideal, it must efficiently balance its demands between: Scope, Design, Planning, Quality, Occupational Safety and Environment.

Company with the capacity to generate and define projects and services, analyze and manage their technical-economic viability, seek their financing, and finally, execute and control their development, under the terms defined in the scope.

Early risk analysis allows for rational and preventive monitoring, allowing possible deviations in scope to be avoided, correcting deviations and providing a margin of maneuver that allows taking the necessary corrective actions to repair unforeseen deviations produced in the development of the project.



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Internacional de Proyectos y Concesiones® is promoting its expansion to new frontiers, developing new technologies and stimulating the flow of financial resources. We are an entrepreneurial group that adapts to the needs of the market, seeking differentiated segments that allow us stability and sustained growth.

SERVICES:

Consulting, Concessions and Construction Services: for all types of projects, in key sectors of the economy such as: Infrastructure, Public Works, Real Estate, Industry, Energy and the Environment. Execution and Control of Projects and Works within the appropriate time and cost, Things well done with proper Quality Control.

The company offers proper project management, we offer conscious, analytical, effective planning to obtain the best Quality-Price relationship.



<u>CONSULTANCY</u>	<u>CONSTRUCTION</u>
PROMOTION	URBANIZATION
DESIGN	PUBLIC WORKS
PROJECT MANAGEMENT	CONCESSION
TECHNICAL & ECONOMIC FEASIBILITY	REAL STATE
PLANNING & MONITORING	MALL, HOTEL & RESORT
COST CONTROL	INDUSTRY
ENVIROMENTAL MANAGEMENT	ENERGY
SUPPLIES	LOGISTICS



AREAS OF ACTIVITY:

SERVICES STRUCTURE	
CONSULTANCY.	PROJECTS AND CONCESSIONS
Research & Development & Innovation	Promotion
Data Collection	Land Management
Tests and trials	Business Planning and Development
Laboratory	Economic & Financial Feasibility
Scientific Development	Monitoring and Control
Simulation and 3D	Comprehensive Design
R&D Software	Construction
Management	Real Estate
Permitting Support	Housing
Company Structure	Hotels & Resorts
Processes	Shopping Centers
Industrial	Structures
IT	Urbanizations
Security	Public Works
Detection and Control	Industrial
Integration and Methods	Endowments
Communication	Highways
Contractual	Railways
Viability	Ports
Approach and Concept	Ports
Feasibility studies and alternatives	Airports
Strategic Plan	Terminals
Economic Analysis and Simulation	Dredging
Marketing and Advertising	Canals
Financial Management	Bridges
Negotiation	Dams
Analysis of financial markets	Off – Shore
Interinstitutional Management	Underground
International Bonds	Treatment Plants
Insurance and Guarantees	Industrial
Project Management	Automotive
Design	Food
Engineering	Machinery
Civil	Transportation
Electrical	IT and Systems
Hydraulic	Telecommunications
Sanitary	Commerce
Mechanical	Tourism and Leisure
Industrial	Health



SERVICES STRUCTURE

CONSULTANCY.	PROJECTS AND CONCESSIONS
Electronics	Agriculture
Systems	Livestock
Naval	Fishing
Aeronautics	Waste treatment
Space	Industrial assembly
Nuclear	Refineries
Transport	Pumping stations
Architecture	Oil pipelines
Architectural Design	Gas pipelines
Interior and Exterior Architecture	Storage tanks
Design of Galleries and Stands	Food
Adaptation and Renovations	Pharmaceutical
Planning	Control equipment
PERT-CPM	Fire fighting equipment
Spaces – Times	Energy
Earned value	Production
Budgets	Transformation
Referential	Transmission
Definitive	Thermal
Real	Hydraulic
Deadlines and Coordination	Wind
Human Resources	Biomass
Supplies	Solar
Quality	Waste to Energy
Safety, Health and Environment	Mining
Risks and Opportunities	Exploration
Change Control	Exploitation
Contracting	Transformation
Implementation	Services
Manufacturing	Cleaning
Supply	Post office
Civil Works	Customs
Industrial Assembly	Maintenance
Testing	Security
Delivery and Commissioning	Implementation & Training & Audit
Reception	Quality
Tests & Trials	Safety and Health
Maintenance	Environment



MANAGEMENT:

The company's management certifies that the operating team complies with the Integrated Management System. In addition, it verifies compliance with the applicable legislation and regulations in matters of Quality, Environment and Safety & Occupational Health. Both in the company and its businesses, as well as with and between: suppliers, contractors and subcontractors.

The management, planning, coordination, monitoring and control policy allows a decrease in the costs of the work, its resources. It also verifies a strict control of the established deadlines. These established procedures allow us to offer very competitive and balanced prices according to the needs of the client.

The company establishes management policies aimed at achieving a mutual benefit with the client, our win-win vision allows us to establish long-term and trusting relationships with our clients. Our close collaboration with the client allows us to know their needs, establish improvements in management, in order to guarantee their full satisfaction.

BUSINESS:

The maxims that identify the Business Policy of our organization dictate:

“Our organization seeks the correct administration of projects and resources, seeking a conscious, analytical and effective planning. We offer the best Quality-Price relationship”.

“For a project to be suitable, it must balance its demands between: Scope, Cost, Deadline, Quality, Occupational Safety and Environment”.

“Thought precedes action. Timely planning allows for a reduction of risks”.

“We offer a competitive offer, which allows for cost optimization and profit maximization”.

QUALITY:

The general guidelines for planning and development of our organization are aimed at optimizing processes with rigor and efficiency. The business management system implemented at Internacional de Proyectos y Concesiones® gives our work quality.

Our commitment and objective is continuous improvement. We structure processes and control their execution to ensure the correct quality of our management.

To obtain value in our management, it is necessary to develop and implement methodologies and procedures for the execution and optimization of processes.

The continuous improvement of our management allows us to optimize costs and reduce deadlines.

“We organize and plan to act with quality.”

“Commitment to our clients is the responsibility of an organization committed to its work.”



INNOVATION:

The active incremental innovation strategy guarantees improvements in our services. We believe that innovation is a tool that allows us to permanently improve our competitiveness.

The constant assimilation of knowledge, derived from:

- Learning throughout the production and management process (learning by doing).
- Learning obtained from the use of tools and services (learning by using).
- And from the interaction between the company and our clients (learning by interacting).

It allows us to provide excellence based on experience.

Innovation allows us to offer our clients very competitive and balanced prices according to their needs.

ENVIRONMENTAL:

We emphasize the responsibility of protecting our environment as a fundamental objective. We firmly believe in the need to protect our ecosystem and its future.

We rely on the development and implementation of new remediation technologies to reduce environmental impact.

In parallel with technical design, we establish work methodologies that are respectful of the environment.

We try to make our clients aware of the benefits obtained by taking care of our living space.

We consider the 21st century to be the century of rationalization of the planet's resources. The replacement of fossil fuels with the use of renewable and alternative energies. Energy savings in the face of inequality in its distribution. The correct management and treatment of waste, in the face of contamination of aquifers, rivers and seas. The impact of heavy metals, acids, alkalis, in soils, sludge and water. Atmospheric pollution with toxic gases. The treatment of human waste, pesticides, detergents, plastics, hydrocarbon spills, and the inconvenient radioactive waste. Noise and light disturbances. Climate change, global warming, the greenhouse effect, the destruction of the ozone layer. Changes in water cycles and marine thermal currents. Cracking and fracking. Emissions of hot gases that affect the course of air currents. These are the reasons and the need for us to raise awareness among our clients. We offer ourselves as a solution to deal with these environmental problems.



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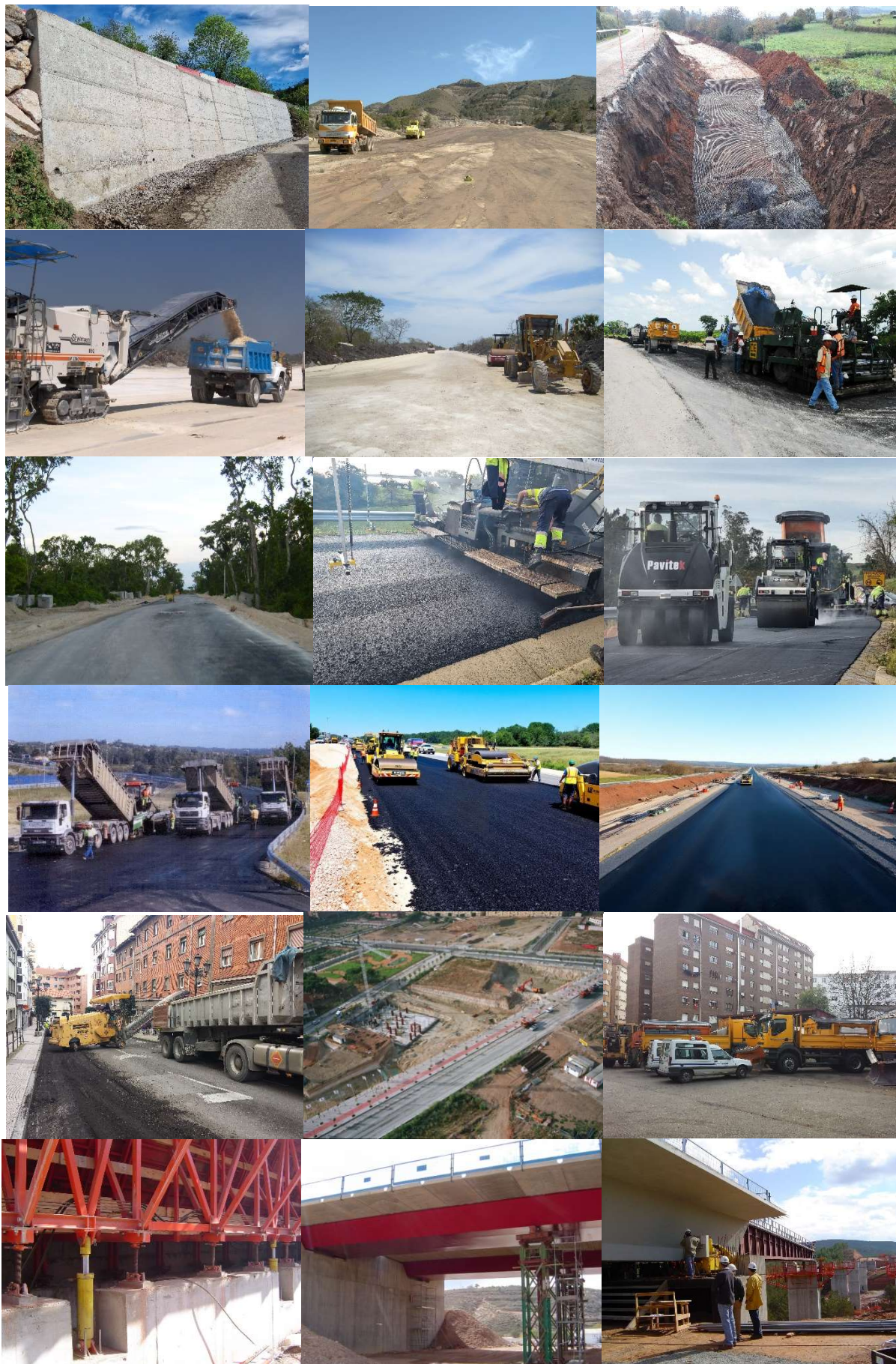
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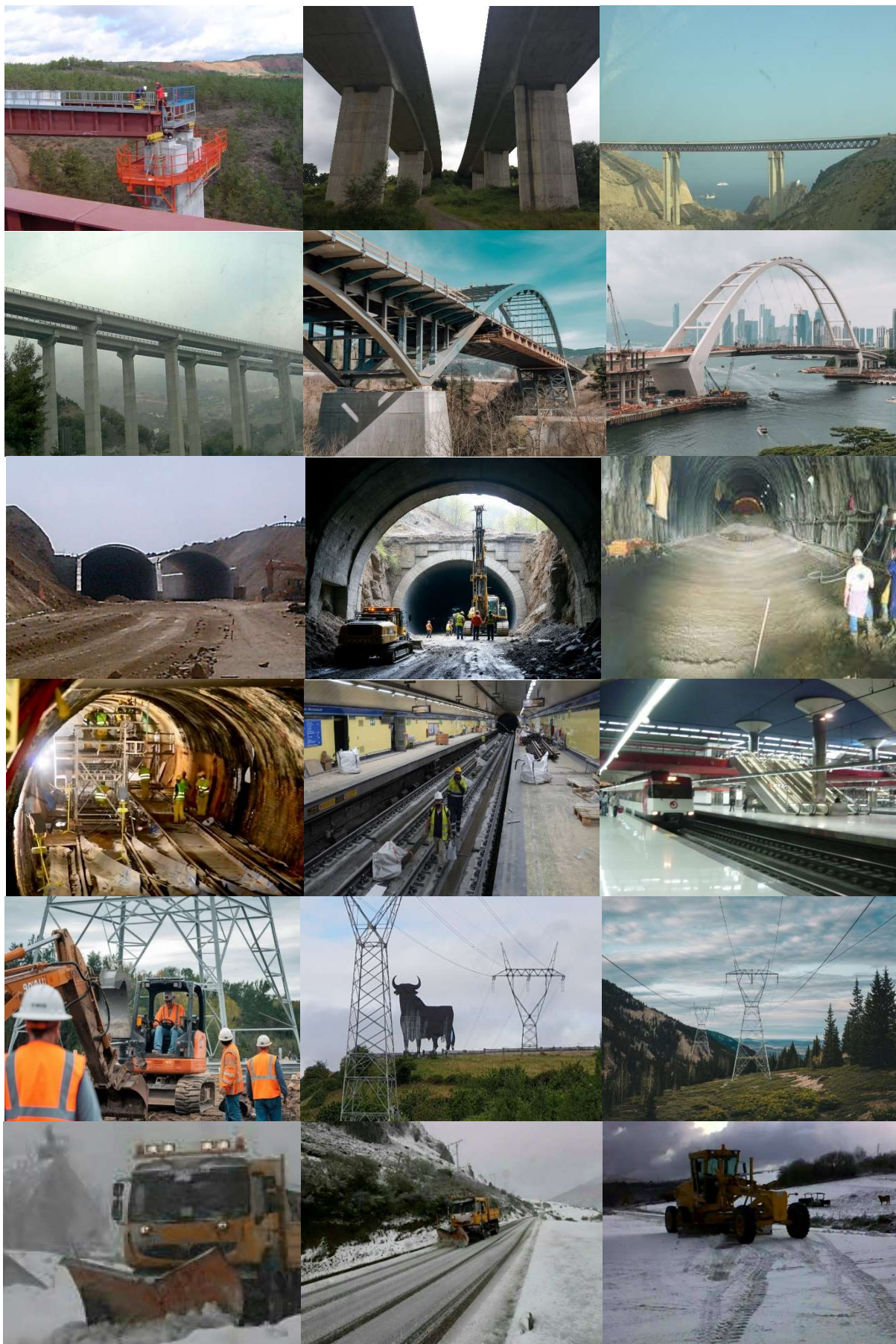
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